

SinterCast

9% y-o-y growth despite temporary stoppage

- Sales up 9% y-o-y, EBIT margin 44% (25%), partially due to FX
- Estimates down 3% on FX, '23-'26e adj. EBIT CAGR of 14%
- Strong installation pipe into '24-'25, trading at 13-10x EV/EBIT

Q4: Temporary dip in EEs due to production stoppage

Sales were SEK 36.0m, up 9.4% y-o-y, driven by production of 3.7m (3.5m) EEs and 60.1k (53.8k) sampling cups. Installation revenue was SEK 2.1m (2.1m). Adjusted for a five-week stoppage unrelated to SinterCast CGI at one major production line, EEs would have been 4.0m. EBIT was SEK 15.7m (8.1m) for a margin of 43.6% (24.6%), driven by higher revenue, gross margin and lower opex, SEK 3.6m of which was related to positive revaluations of currency hedges. The company announced a dividend of SEK 6.10 (5.50 ordinary, 0.60 extraordinary), for a yield of 6%. SEK 2.6m (0.4% of shares) of the previously announced 5.0m in share buybacks remain.

Estimates down 3% on FX, 14% '23-'26e adj. EBIT CAGR

Following the Q4 report, we make minor estimate changes driven by updated FX forecasts, resulting in a 3% '24e and '25e sales reductions and 2-3% EBIT reductions. The outlook remains largely unchanged, with management highlighting the strong installation pipeline going into '24-'25. We thus estimate SEK 10m per year in installation revenue in '24e-'26e, above the historical average of SEK 8m. For the period '24e-'26e, we estimate a revenue CAGR of 8%, and the adj. EBIT margin to improve from 34.7% in '23 to 40.3% in '26e, implying an adj. EBIT CAGR of 14%.

Trading at 13-10x '24e-'26e adj. EV/EBIT, 6-8% dividend yield

The share is trading at 13-10x '24e-'26e adj. EV/EBIT, offering a dividend yield of 6-8% for '24e-'26e. We maintain our fair value range of SEK 90-150.

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SEKm	2022	2023	2024e	2025e	2026e
Sales	119	134	148	160	170
EBITDA	35	49	59	66	73
EBITDA margin (%)	29.5	36.5	40.1	41.5	42.7
EBIT adj.	36	47	55	62	69
EBIT adj. margin (%)	30.0	34.7	37.4	39.0	40.3
Pretax profit	30	43	55	62	68
EPS	4.70	5.97	7.63	6.93	7.64
EPS adj.	5.45	6.51	7.63	6.93	7.64
Sales growth (%)	10.5	13.2	9.8	8.2	6.5
EPS growth (%)	1.2	27.0	27.8	-9.2	10.3

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

Commissioned research

Not rated

Capital Goods

Estimate changes (%)

	2024e	2025e	2026e
Sales	-3.1	-3.4	0.0
EBIT	-2.0	-3.1	0.0
EPS	21.8	-3.0	0.0

Source: ABG Sundal Collier

SINT-SE/SINT SS

Share price (SEK)	27/2/2024	100.50
Fair value range		90.0-150.0

MCap (SEKm)	713
MCap (EURm)	64
No. of shares (m)	7.1
Free float (%)	64.7
Av. daily volume (k)	3

Next event Q1 Report 24 April 2024

Performance



	2024e	2025e	2026e
P/E (x)	13.2	14.5	13.1
P/E adj. (x)	13.2	14.5	13.1
P/BVPS (x)	5.70	5.51	5.32
EV/EBITDA (x)	11.6	10.1	9.0
EV/EBIT adj. (x)	12.5	10.8	9.5
EV/sales (x)	4.66	4.21	3.84
ROE adj. (%)	45.2	38.6	41.2
Dividend yield (%)	6.3	7.0	7.7
FCF yield (%)	7.5	8.7	9.7
Le. adj. FCF yld. (%)	7.3	8.5	9.5
Net IB debt/EBITDA (x)	-0.4	-0.6	-0.8
Le. adj. ND/EBITDA (x)	-0.4	-0.6	-0.8

Disclosures and analyst certifications are located on pages 8-9 of this report.

This research product is commissioned and paid for by the company covered in this report. As such, this report is deemed to constitute an acceptable minor non-monetary benefit (i.e. not investment research) as defined in MiFID II.

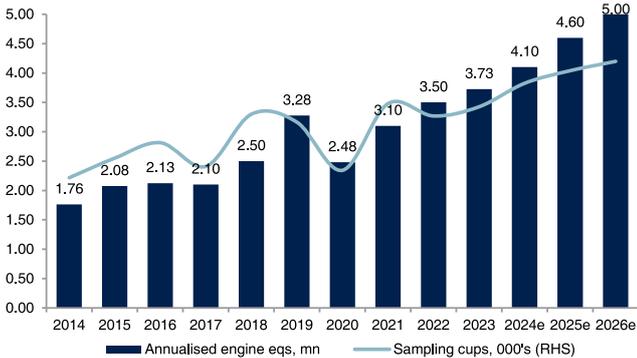
Company description

SinterCast is a leading supplier of online process control technology and know-how for the reliable high-volume production of Compacted Graphite Iron (CGI). The material is stronger than traditional iron, which enables downsizing, increased thermal and mechanical loading, and increased engine performance. The technology is primarily used in diesel engines for larger passenger vehicles such as SUVs and pick-ups as well as commercial vehicles and offroad equipment.

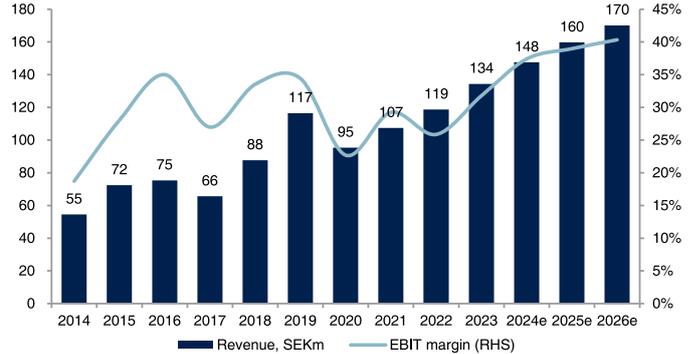
Risks

Automotive demand, and more specifically demand for larger passenger vehicles such as SUVs and pick-up trucks with diesel engines. Regulation relating to fossil fuels and diesel in particular poses risks to the business model.

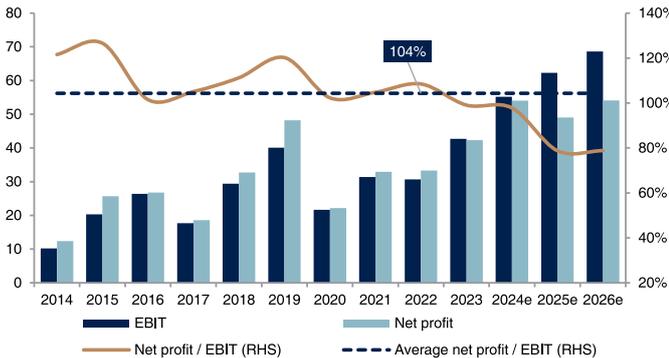
Annualised engine eqs and sampling cups...



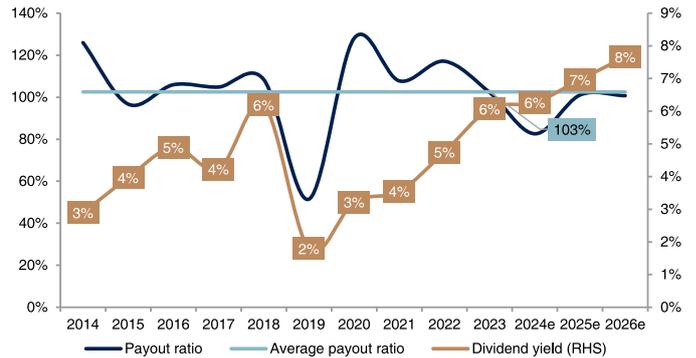
...correlate well with sales and EBIT margin



>100% EBIT to net profit conversion...



...and ~100% of net profit paid out in dividends



Estimate changes Income statement	Old forecast			New forecast			SEKm change			% change		
	2023e	2024e	2025e									
Revenue	135	152	165	134	148	160	-1.0	-4.7	-5.6	-0.7%	-3.1%	-3.4%
Gross profit	99	111	121	99	108	118	0.0	-2.9	-2.8	0.0%	-2.6%	-2.3%
Opex	-56	-55	-56	-56	-53	-56	0.3	1.8	0.8	-0.6%	-3.3%	-1.5%
EBIT	42	56	64	43	55	62	0.3	-1.1	-2.0	0.8%	-2.0%	-3.1%
Non-recurring items	-4	0	0	-4	0	0	0.0	0.0	0.0	0.0%	n.a.	n.a.
Adj. EBIT	46	56	64	47	55	62	0.3	-1.1	-2.0	0.7%	-2.0%	-3.1%
PTP	42	56	64	43	55	62	0.6	-1.1	-2.0	1.5%	-2.0%	-3.1%
Net profit	39	44	51	42	54	49	3.5	9.6	-1.6	8.9%	21.6%	-3.1%
Growth and margins	2023e	2024e	2025e									
Revenue growth	14%	12%	9%	13%	10%	8%				-0.8pp	-2.6pp	-0.4pp
EBIT growth	38%	33%	14%	39%	29%	13%				1.0pp	-3.7pp	-1.3pp
Gross margin	73%	73%	73%	73%	73%	74%				0.5pp	0.3pp	0.8pp
EBIT margin	31%	37%	39%	32%	37%	39%				0.5pp	0.4pp	0.1pp
Adj. EBIT margin	34%	37%	39%	35%	37%	39%				0.5pp	0.4pp	0.1pp
Sales split	2023e	2024e	2025e									
Equipment	6	9	8	6	10	10	0.5	1.0	2.0	9%	11%	25%
Series Production	129	142	156	127	136	147	-1.7	-6.2	-8.2	-1%	-4%	-5%
Engineering Service	1	1	2	2	2	2	0.2	0.6	0.6	15%	40%	40%
Total revenue	135	152	165	134	148	160	-1.0	-4.7	-5.6	-1%	-3%	-3%
Other metrics	2023e	2024e	2025e									
Sampling cups	212,665	229,209	242,374	205,500	229,500	242,374	-7,165	291	0	-3%	0%	0%
Annualised engine eq. (mn)	3.73	4.10	4.60	3.73	4.10	4.60	0.00	0.00	0.00	0%	0%	0%

Source: ABG Sundal Collier estimates

Detailed estimates, quarterly

Quarterly overview	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24e	Q2'24e	Q3'24e	Q4'24e
Revenue	28.1	27.9	29.8	32.9	26.4	31.7	40.3	36.0	36.7	39.1	35.8	36.0
Gross profit	20.2	20.8	23.2	22.6	18.4	23.8	30.8	25.5	26.4	30.1	26.1	25.6
SG&A	-9.2	-10.1	-10.0	-12.4	-9.6	-13.1	-10.4	-11.5	-10.7	-11.1	-10.5	-12.1
R&D	-2.6	-2.9	-2.5	-2.6	-2.6	-2.6	-4.8	-2.4	-2.1	-2.3	-2.6	-2.6
Other opex	-0.8	-2.3	2.3	0.5	0.3	-1.9	-1.3	4.1	0.3	0.3	0.3	0.3
EBIT	7.6	5.5	13.0	8.1	6.5	6.2	14.3	15.7	13.9	16.9	13.3	11.1
Net financials	0.3	-2.1	-1.9	-0.1	-0.1	0.0	-0.1	0.2	-0.1	-0.1	-0.1	-0.1
PTP	7.9	3.4	11.1	8.0	6.4	6.2	14.2	15.9	13.8	16.8	13.2	11.0
Taxes	0.0	3.0	0.0	-0.1	-0.1	0.0	0.0	-0.3	-0.2	-0.2	-0.2	-0.2
Net profit	7.9	6.4	11.1	7.9	6.3	6.2	14.2	15.6	13.6	16.6	13.0	10.8
Growth and margins	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24e	Q2'24e	Q3'24e	Q4'24e
Revenue growth	16%	-1%	18%	11%	-6%	14%	35%	9%	39%	23%	-11%	0%
EBIT growth	-11%	-24%	63%	4%	-14%	13%	10%	94%	114%	173%	-7%	-29%
Gross margin	72%	75%	78%	69%	70%	75%	76%	71%	72%	77%	73%	71%
EBIT margin	27%	20%	44%	25%	25%	20%	35%	44%	38%	43%	37%	31%
Sales split	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24e	Q2'24e	Q3'24e	Q4'24e
Equipment	0.8	0.2	0.3	2.1	0.7	0.3	2.9	2.1	2.3	2.3	2.8	2.8
Series Production	26.9	27.1	29.2	30.2	25.6	30.9	37.3	33.3	34.0	36.3	32.5	32.8
Engineering Service	0.4	0.6	0.3	0.6	0.2	0.5	0.2	0.6	0.5	0.5	0.5	0.5
Total revenue	28.1	27.9	29.8	32.9	26.5	31.7	40.4	36.0	36.7	39.1	35.8	36.0
Other metrics	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24e	Q2'24e	Q3'24e	Q4'24e
Sampling cups	48,800	48,500	45,000	53,800	32,900	49,500	63,000	60,100	51,500	60,000	57,000	61,000
y-o-y	9%	-36%	27%	3%	-33%	2%	40%	12%	57%	21%	-10%	1%
Annualised engine eq. (mn)	3.20	3.60	3.60	3.50	3.30	3.70	4.20	3.70	4.10	4.50	4.00	3.80
y-o-y	10%	13%	13%	13%	3%	3%	17%	6%	24%	22%	-5%	3%
Working capital / sales R12m	32%	36%	36%	32%	31%	9%	13%	31%	0%	0%	0%	0%
Net debt/cash	-21	-7	-17	-11	-17	-11	-21	-10	0	0	0	0
ND/EBITDA	-0.6	-0.2	-0.4	-0.3	-0.5	-0.3	-0.5	-0.2	0.0	0.0	0.0	0.0
Equity ratio	89%	85%	87%	86%	88%	69%	73%	86%	n.a.	n.a.	n.a.	n.a.
FCF conversion (lease adj.)	62%	58%	44%	66%	98%	129%	117%	91%	63%	29%	11%	-8%
ROCE	25%	25%	27%	29%	27%	34%	31%	37%	83%	139%	117%	95%

Source: ABG Sundal Collier estimates, company data

Detailed estimates, annual

Annual overview	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Revenue	72.4	75.4	65.6	87.7	116.5	95.4	107.4	118.7	134.4	147.6	159.7	170.2
Gross profit	55.4	58.8	50.6	68.9	89.0	68.4	76.1	86.8	98.5	108.2	117.9	125.9
SG&A	-26.4	-25.0	-25.0	-28.8	-36.2	-33.5	-36.2	-41.6	-44.6	-44.4	-45.7	-47.1
R&D	-7.6	-7.9	-7.3	-10.3	-12.0	-11.6	-11.8	-10.7	-12.4	-9.6	-9.9	-10.2
Other opex	-1.1	0.5	-0.6	-0.4	-0.7	-1.6	3.3	-3.8	1.2	1.0	0.0	0.0
EBIT	20.3	26.4	17.7	29.4	40.1	21.7	31.4	30.7	42.7	55.2	62.3	68.7
Net financials	4.6	-0.6	0.0	0.0	-0.2	0.6	-2.4	-0.3	0.0	-0.4	-0.5	-0.5
PTP	24.9	25.8	17.7	29.4	39.9	22.3	29.0	30.4	42.7	54.8	61.8	68.2
Taxes	0.8	1.0	0.9	3.3	8.3	-0.1	3.9	2.9	-0.4	-0.8	-12.7	-14.0
Net profit	25.7	26.8	18.6	32.7	48.2	22.2	32.9	33.3	42.3	54.0	49.0	54.1
EPS	3.6	3.8	2.6	4.6	6.8	3.1	4.6	4.7	6.0	7.6	6.9	7.6
DPS	3.5	4.0	2.8	5.0	3.5	4.0	5.0	5.5	6.1	6.3	7.0	7.7
<i>Payout ratio</i>	<i>97%</i>	<i>106%</i>	<i>105%</i>	<i>108%</i>	<i>51%</i>	<i>128%</i>	<i>108%</i>	<i>117%</i>	<i>102%</i>	<i>83%</i>	<i>101%</i>	<i>101%</i>
<i>Dividend / FCF</i>	<i>133%</i>	<i>128%</i>	<i>148%</i>	<i>160%</i>	<i>68%</i>	<i>115%</i>	<i>117%</i>	<i>165%</i>	<i>98%</i>	<i>83%</i>	<i>80%</i>	<i>79%</i>
<i>Dividend yield</i>	<i>4.0%</i>	<i>4.9%</i>	<i>4.2%</i>	<i>6.2%</i>	<i>1.8%</i>	<i>3.2%</i>	<i>3.6%</i>	<i>4.7%</i>	<i>6.1%</i>	<i>6.3%</i>	<i>7.0%</i>	<i>7.7%</i>
Growth and margins	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Revenue growth	33%	4%	-13%	34%	33%	-18%	13%	11%	13%	10%	8%	7%
EBIT growth	99%	30%	-33%	66%	36%	-46%	45%	-2%	39%	29%	13%	10%
Gross margin	77%	78%	77%	79%	76%	72%	71%	73%	73%	73%	74%	74%
EBIT margin	28%	35%	27%	34%	34%	23%	29%	26%	32%	37%	39%	40%
Sales split	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Equipment	7.7	7.1	3.7	4.6	11.9	16.6	8.5	3.4	6.0	10.0	10.0	10.0
Series Production	63.6	66.4	60.7	81.3	102.3	77.0	97.3	113.4	127.1	135.6	147.5	157.8
Engineering Service	1.1	1.8	1.2	1.8	2.3	1.8	1.5	1.9	1.5	2.0	2.2	2.4
Total revenue	72.4	75.3	65.6	87.7	116.5	95.4	107.4	118.7	134.6	147.6	159.7	170.2
Other metrics	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Sampling cups	153,000	168,800	144,600	197,900	189,800	140,600	208,700	196,100	205,500	229,500	242,374	251,914
<i>y-o-y</i>	<i>15%</i>	<i>10%</i>	<i>-14%</i>	<i>37%</i>	<i>-4%</i>	<i>-26%</i>	<i>48%</i>	<i>-6%</i>	<i>5%</i>	<i>12%</i>	<i>6%</i>	<i>4%</i>
Annualised engine eq. (mn)	2.08	2.13	2.10	2.50	3.28	2.48	3.10	3.50	3.73	4.10	4.60	5.00
<i>y-o-y</i>	<i>18%</i>	<i>2%</i>	<i>-1%</i>	<i>19%</i>	<i>31%</i>	<i>-24%</i>	<i>25%</i>	<i>13%</i>	<i>6%</i>	<i>10%</i>	<i>12%</i>	<i>9%</i>
Working capital / sales	13%	16%	21%	24%	22%	25%	23%	32%	28%	27%	26%	25%
Net debt/cash	-48	-45	-30	-33	-30	-22	-23	-11	-14	-23	-39	-56
ND/EBITDA	-2.3	-1.7	-1.7	-1.0	-0.7	-0.9	-0.7	-0.3	-0.3	-0.4	-0.6	-0.8
Equity ratio	88%	89%	91%	90%	88%	85%	86%	86%	85%	85%	85%	85%
FCF conversion (lease adj.)	73%	82%	71%	68%	74%	107%	90%	66%	101%	97%	124%	125%
ROCE	22%	28%	19%	32%	38%	19%	27%	26%	37%	45%	48%	51%

Source: ABG Sundal Collier estimates, company data

Income Statement (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Sales	66	88	117	95	107	119	134	148	160	170
COGS	-15	-19	-28	-27	-31	-32	-36	-39	-42	-44
Gross profit	51	69	89	68	76	87	99	108	118	126
Other operating items	-33	-37	-46	-43	-41	-52	-50	-49	-52	-53
EBITDA	18	32	43	25	35	35	49	59	66	73
Depreciation and amortisation	0	-2	-3	-4	-4	-4	-6	-4	-4	-4
of which leasing depreciation	0	0	-1	-1	-1	-1	-0	-1	-1	-1
EBITA	18	29	40	22	31	31	43	55	62	69
EO Items	0	0	-5	1	0	-5	-4	0	0	0
Impairment and PPA amortisation	0	0	0	0	0	0	0	0	0	0
EBIT	18	29	40	22	31	31	43	55	62	69
Net financial items	0	0	-0	1	-2	-0	0	-0	-1	-1
Pretax profit	18	29	40	22	29	30	43	55	62	68
Tax	1	3	8	-0	4	3	-0	-1	-13	-14
Net profit	19	33	48	22	33	33	42	54	49	54
Minority interest	0	0	0	0	0	0	0	0	0	0
Net profit discontinued	0	0	0	0	0	0	0	0	0	0
Net profit to shareholders	19	33	48	22	33	33	42	54	49	54
EPS	2.62	4.61	6.80	3.12	4.64	4.70	5.97	7.63	6.93	7.64
EPS adj.	2.62	4.61	7.63	3.04	4.64	5.45	6.51	7.63	6.93	7.64
Total extraordinary items after tax	0	0	-6	1	0	-5	-4	0	0	0
Leasing payments	0	0	-1	-1	-1	-2	-2	-1	-1	-1
<i>Tax rate (%)</i>	<i>-5.1</i>	<i>-11.2</i>	<i>-20.8</i>	<i>0.4</i>	<i>-13.4</i>	<i>-9.5</i>	<i>0.9</i>	<i>1.5</i>	<i>20.6</i>	<i>20.6</i>
<i>Gross margin (%)</i>	<i>77.1</i>	<i>78.6</i>	<i>76.4</i>	<i>71.6</i>	<i>70.9</i>	<i>73.1</i>	<i>73.3</i>	<i>73.3</i>	<i>73.8</i>	<i>74.0</i>
<i>EBITDA margin (%)</i>	<i>27.0</i>	<i>36.0</i>	<i>37.2</i>	<i>26.6</i>	<i>32.8</i>	<i>29.5</i>	<i>36.5</i>	<i>40.1</i>	<i>41.5</i>	<i>42.7</i>
<i>EBITA margin (%)</i>	<i>27.0</i>	<i>33.5</i>	<i>34.4</i>	<i>22.7</i>	<i>29.2</i>	<i>25.9</i>	<i>31.8</i>	<i>37.4</i>	<i>39.0</i>	<i>40.3</i>
<i>EBIT margin (%)</i>	<i>27.0</i>	<i>33.5</i>	<i>34.4</i>	<i>22.7</i>	<i>29.2</i>	<i>25.9</i>	<i>31.8</i>	<i>37.4</i>	<i>39.0</i>	<i>40.3</i>
<i>Pre-tax margin (%)</i>	<i>27.0</i>	<i>33.5</i>	<i>34.2</i>	<i>23.3</i>	<i>27.0</i>	<i>25.6</i>	<i>31.8</i>	<i>37.1</i>	<i>38.7</i>	<i>40.0</i>
<i>Net margin (%)</i>	<i>28.4</i>	<i>37.3</i>	<i>41.4</i>	<i>23.2</i>	<i>30.6</i>	<i>28.1</i>	<i>31.5</i>	<i>36.6</i>	<i>30.7</i>	<i>31.8</i>
Growth Rates y-o-y	-	-	-	-	-	-	-	-	-	-
<i>Sales growth (%)</i>	<i>-13.0</i>	<i>33.7</i>	<i>32.8</i>	<i>-18.1</i>	<i>12.6</i>	<i>10.5</i>	<i>13.2</i>	<i>9.8</i>	<i>8.2</i>	<i>6.5</i>
<i>EBITDA growth (%)</i>	<i>-35.4</i>	<i>78.5</i>	<i>37.0</i>	<i>-41.5</i>	<i>38.9</i>	<i>-0.6</i>	<i>40.0</i>	<i>20.8</i>	<i>11.9</i>	<i>9.6</i>
<i>EBITA growth (%)</i>	<i>-33.0</i>	<i>66.1</i>	<i>36.4</i>	<i>-46.0</i>	<i>45.0</i>	<i>-2.2</i>	<i>39.1</i>	<i>29.3</i>	<i>12.8</i>	<i>10.3</i>
<i>EBIT growth (%)</i>	<i>-33.0</i>	<i>66.1</i>	<i>36.4</i>	<i>-46.0</i>	<i>45.0</i>	<i>-2.2</i>	<i>39.1</i>	<i>29.3</i>	<i>12.8</i>	<i>10.3</i>
<i>Net profit growth (%)</i>	<i>-30.6</i>	<i>75.8</i>	<i>47.4</i>	<i>-54.0</i>	<i>48.5</i>	<i>1.2</i>	<i>27.0</i>	<i>27.7</i>	<i>-9.2</i>	<i>10.3</i>
<i>EPS growth (%)</i>	<i>-30.5</i>	<i>75.8</i>	<i>47.4</i>	<i>-54.0</i>	<i>48.5</i>	<i>1.2</i>	<i>27.0</i>	<i>27.8</i>	<i>-9.2</i>	<i>10.3</i>
Profitability	-	-	-	-	-	-	-	-	-	-
<i>ROE (%)</i>	<i>20.5</i>	<i>35.4</i>	<i>45.7</i>	<i>20.1</i>	<i>29.6</i>	<i>29.6</i>	<i>37.4</i>	<i>45.2</i>	<i>38.6</i>	<i>41.2</i>
<i>ROE adj. (%)</i>	<i>20.5</i>	<i>35.4</i>	<i>51.3</i>	<i>19.5</i>	<i>29.6</i>	<i>34.4</i>	<i>40.9</i>	<i>45.2</i>	<i>38.6</i>	<i>41.2</i>
<i>ROCE (%)</i>	<i>19.5</i>	<i>31.8</i>	<i>37.5</i>	<i>20.1</i>	<i>27.3</i>	<i>26.5</i>	<i>37.0</i>	<i>45.5</i>	<i>48.3</i>	<i>51.4</i>
<i>ROCE adj. (%)</i>	<i>19.5</i>	<i>31.8</i>	<i>42.1</i>	<i>18.5</i>	<i>27.3</i>	<i>30.7</i>	<i>40.4</i>	<i>45.5</i>	<i>48.3</i>	<i>51.4</i>
<i>ROIC (%)</i>	<i>35.2</i>	<i>53.9</i>	<i>65.8</i>	<i>26.6</i>	<i>42.9</i>	<i>36.3</i>	<i>42.3</i>	<i>54.1</i>	<i>51.6</i>	<i>65.5</i>
<i>ROIC adj. (%)</i>	<i>35.2</i>	<i>53.9</i>	<i>73.9</i>	<i>25.9</i>	<i>42.9</i>	<i>42.1</i>	<i>46.2</i>	<i>54.1</i>	<i>51.6</i>	<i>65.5</i>
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
<i>EBITDA adj.</i>	<i>18</i>	<i>32</i>	<i>48</i>	<i>25</i>	<i>35</i>	<i>40</i>	<i>53</i>	<i>59</i>	<i>66</i>	<i>73</i>
<i>EBITDA adj. margin (%)</i>	<i>27.0</i>	<i>36.0</i>	<i>41.4</i>	<i>25.9</i>	<i>32.8</i>	<i>33.6</i>	<i>39.4</i>	<i>40.1</i>	<i>41.5</i>	<i>42.7</i>
<i>EBITDA lease adj.</i>	<i>18</i>	<i>32</i>	<i>47</i>	<i>24</i>	<i>35</i>	<i>38</i>	<i>51</i>	<i>58</i>	<i>65</i>	<i>71</i>
<i>EBITDA lease adj. margin (%)</i>	<i>27.0</i>	<i>36.0</i>	<i>40.5</i>	<i>24.8</i>	<i>32.1</i>	<i>32.3</i>	<i>38.2</i>	<i>39.2</i>	<i>40.6</i>	<i>41.9</i>
<i>EBITA adj.</i>	<i>18</i>	<i>29</i>	<i>45</i>	<i>21</i>	<i>31</i>	<i>36</i>	<i>47</i>	<i>55</i>	<i>62</i>	<i>69</i>
<i>EBITA adj. margin (%)</i>	<i>27.0</i>	<i>33.5</i>	<i>38.6</i>	<i>22.1</i>	<i>29.2</i>	<i>30.0</i>	<i>34.7</i>	<i>37.4</i>	<i>39.0</i>	<i>40.3</i>
<i>EBIT adj.</i>	<i>18</i>	<i>29</i>	<i>45</i>	<i>21</i>	<i>31</i>	<i>36</i>	<i>47</i>	<i>55</i>	<i>62</i>	<i>69</i>
<i>EBIT adj. margin (%)</i>	<i>27.0</i>	<i>33.5</i>	<i>38.6</i>	<i>22.1</i>	<i>29.2</i>	<i>30.0</i>	<i>34.7</i>	<i>37.4</i>	<i>39.0</i>	<i>40.3</i>
<i>Pretax profit Adj.</i>	<i>18</i>	<i>29</i>	<i>45</i>	<i>22</i>	<i>29</i>	<i>35</i>	<i>47</i>	<i>55</i>	<i>62</i>	<i>68</i>
<i>Net profit Adj.</i>	<i>19</i>	<i>33</i>	<i>54</i>	<i>22</i>	<i>33</i>	<i>39</i>	<i>46</i>	<i>54</i>	<i>49</i>	<i>54</i>
<i>Net profit to shareholders adj.</i>	<i>19</i>	<i>33</i>	<i>54</i>	<i>22</i>	<i>33</i>	<i>39</i>	<i>46</i>	<i>54</i>	<i>49</i>	<i>54</i>
<i>Net adj. margin (%)</i>	<i>28.4</i>	<i>37.3</i>	<i>46.5</i>	<i>22.6</i>	<i>30.6</i>	<i>32.6</i>	<i>34.3</i>	<i>36.6</i>	<i>30.7</i>	<i>31.8</i>

Source: ABG Sundal Collier, Company Data

Cash Flow (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
EBITDA	18	32	43	25	35	35	49	59	66	73
Net financial items	0	0	-0	1	-2	-0	0	-0	-1	-1
Paid tax	-0	0	0	-0	0	-0	0	0	0	0
Non-cash items	1	0	-0	1	-2	1	0	0	0	0
Cash flow before change in WC	19	32	43	26	31	36	49	59	66	72
Change in working capital	-2	-7	-5	1	3	-10	1	-2	-2	-1

Cash Flow (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Operating cash flow	17	25	38	28	33	25	50	57	64	71
Capex tangible fixed assets	-0	-1	-1	-2	-1	-1	-5	-3	-2	-2
Capex intangible fixed assets	-3	-2	-1	-1	-2	-1	-1	0	-0	-1
Acquisitions and Disposals	0	0	0	0	0	0	0	0	0	0
Free cash flow	13	22	37	25	30	24	44	54	62	69
Dividend paid	-28	-19	-35	-25	-28	-36	-39	-43	-45	-50
Share issues and buybacks	0	0	0	0	0	0	-1	0	0	0
Leasing liability amortisation	0	0	-1	-1	-1	-2	-2	-1	-1	-1
Balance Sheet (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Goodwill	0	0	0	0	0	0	0	0	0	0
Other intangible assets	8	8	7	6	6	5	1	-2	-2	-2
Tangible fixed assets	2	2	2	3	3	3	6	8	7	6
Right-of-use asset	0	0	3	4	4	3	4	5	6	7
Total other fixed assets	33	36	45	50	53	52	51	51	38	24
Fixed assets	42	46	56	63	65	62	63	62	49	35
Inventories	4	7	8	9	10	17	17	18	18	17
Receivables	18	25	31	29	29	37	38	41	45	48
Other current assets	0	0	0	0	0	0	0	0	0	0
Cash and liquid assets	30	33	33	26	27	14	16	25	41	58
Total assets	95	110	128	128	131	131	133	146	152	158
Shareholders equity	86	99	112	109	113	112	114	125	129	134
Minority	0	0	0	0	0	0	0	0	0	0
Total equity	86	99	112	109	113	112	114	125	129	134
Long-term debt	0	0	0	0	0	0	0	0	0	0
Pension debt	0	0	0	0	0	0	0	0	0	0
Convertible debt	0	0	0	0	0	0	0	0	0	0
Leasing liability	0	0	3	4	4	3	2	2	2	2
Total other long-term liabilities	0	0	0	0	0	0	0	0	0	0
Short-term debt	0	0	0	0	0	0	0	0	0	0
Accounts payable	9	11	13	15	14	16	17	19	21	22
Other current liabilities	0	0	0	0	0	0	0	0	0	0
Total liabilities and equity	95	110	128	128	131	131	133	146	152	158
Net IB debt	-31	-33	-31	-28	-28	-12	-14	-23	-39	-57
Net IB debt excl. pension debt	-31	-33	-31	-28	-28	-12	-14	-23	-39	-57
Net IB debt excl. leasing	-31	-33	-33	-32	-32	-15	-16	-25	-41	-59
Capital employed	86	99	115	113	117	115	116	127	131	136
Capital invested	55	66	81	81	85	100	100	102	90	77
Working capital	14	21	26	24	25	39	38	40	42	43
EV breakdown	-									
Market cap. diluted (m)	713	713	713	713	713	713	712	711	711	711
Net IB debt adj.	-31	-33	-31	-28	-28	-12	-14	-23	-39	-57
Market value of minority	0	0	0	0	0	0	0	0	0	0
Reversal of shares and participations	0	0	0	0	0	0	0	0	0	0
Reversal of conv. debt assumed equity	-	-	-	-	-	-	-	-	-	-
EV	682	679	682	685	685	701	698	688	672	654
Total assets turnover (%)	64.9	85.6	98.0	74.7	82.9	90.6	101.8	105.6	107.2	109.8
Working capital/sales (%)	19.3	19.6	20.0	26.0	22.7	26.7	28.3	26.3	25.5	24.7
Financial risk and debt service	-									
Net debt/equity (%)	-35.5	-33.5	-27.3	-25.6	-24.6	-10.6	-12.5	-18.6	-30.4	-42.8
Net debt / market cap (%)	-4.3	-4.7	-4.3	-3.9	-3.9	-1.7	-2.0	-3.3	-5.5	-8.0
Equity ratio (%)	90.6	90.0	87.5	85.2	86.2	85.7	85.4	85.5	85.0	84.7
Net IB debt adj. / equity (%)	-35.5	-33.5	-27.3	-25.6	-24.6	-10.6	-12.5	-18.6	-30.4	-42.8
Current ratio	5.91	5.86	5.48	4.42	4.68	4.38	4.05	4.36	4.95	5.57
EBITDA/net interest	--	--	216.5	42.3	14.7	116.7	--	148.0	132.5	145.3
Net IB debt/EBITDA (x)	-1.7	-1.1	-0.7	-1.1	-0.8	-0.3	-0.3	-0.4	-0.6	-0.8
Net IB debt/EBITDA lease adj. (x)	-1.7	-1.1	-0.7	-1.4	-0.9	-0.4	-0.3	-0.4	-0.6	-0.8
Interest coverage	--	--	200.5	36.1	13.1	102.3	--	138.0	124.5	137.3

Source: ABG Sundal Collier, Company Data

Share Data (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Actual shares outstanding	7	7	7	7	7	7	7	7	7	7
Actual shares outstanding (avg)	7	7	7	7	7	7	7	7	7	7
All additional shares	0	0	0	0	0	0	0	0	0	0

Share Data (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Issue month	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	0	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	0	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	0	0	0	0	0	0	0	0	0	0
No. of warrants	0	0	0	0	0	0	0	0	0	0
Market value per warrant	0	0	0	0	0	0	0	0	0	0
Dilution from warrants	0	0	0	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	2.75	5.00	3.50	4.00	5.00	5.50	6.10	6.30	7.00	7.70
Reported earnings per share	2.62	4.61	6.80	3.12	4.64	4.70	5.97	7.63	6.93	7.64

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Shares outstanding adj.	7	7	7	7	7	7	7	7	7	7
Diluted shares adj.	7	7	7	7	7	7	7	7	7	7
EPS	2.62	4.61	6.80	3.12	4.64	4.70	5.97	7.63	6.93	7.64
Dividend per share	2.75	5.00	3.50	4.00	5.00	5.50	6.10	6.30	7.00	7.70
EPS adj.	2.62	4.61	7.63	3.04	4.64	5.45	6.51	7.63	6.93	7.64
BVPS	12.10	13.99	15.75	15.35	15.97	15.78	16.08	17.63	18.25	18.90
BVPS adj.	11.02	12.92	14.81	14.47	15.13	15.12	15.96	17.85	18.51	19.18
Net IB debt/share	-4.30	-4.68	-4.30	-3.94	-3.93	-1.68	-2.01	-3.28	-5.54	-8.08
Share price	100.50	100.50	100.50	100.50	100.50	100.50	100.50	100.50	100.50	100.50
Market cap. (m)	713	713	713	713	713	713	712	711	711	711
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	38.3	21.8	14.8	32.2	21.7	21.4	16.8	13.2	14.5	13.1
EV/sales (x)	10.40	7.75	5.85	7.18	6.37	5.90	5.19	4.66	4.21	3.84
EV/EBITDA (x)	38.5	21.5	15.8	27.0	19.5	20.0	14.2	11.6	10.1	9.0
EV/EBITA (x)	38.5	23.1	17.0	31.6	21.8	22.8	16.4	12.5	10.8	9.5
EV/EBIT (x)	38.5	23.1	17.0	31.6	21.8	22.8	16.4	12.5	10.8	9.5
Dividend yield (%)	2.7	5.0	3.5	4.0	5.0	5.5	6.1	6.3	7.0	7.7
FCF yield (%)	1.9	3.1	5.1	3.5	4.2	3.3	6.2	7.5	8.7	9.7
Le. adj. FCF yld. (%)	1.9	3.1	5.0	3.3	4.1	3.1	6.0	7.3	8.5	9.5
P/BVPS (x)	8.30	7.18	6.38	6.55	6.29	6.37	6.25	5.70	5.51	5.32
P/BVPS adj. (x)	9.12	7.78	6.79	6.95	6.64	6.65	6.30	5.63	5.43	5.24
P/E adj. (x)	38.3	21.8	13.2	33.1	21.7	18.4	15.4	13.2	14.5	13.1
EV/EBITDA adj. (x)	38.5	21.5	14.2	27.7	19.5	17.6	13.2	11.6	10.1	9.0
EV/EBITA adj. (x)	38.5	23.1	15.2	32.5	21.8	19.7	15.0	12.5	10.8	9.5
EV/EBIT adj. (x)	38.5	23.1	15.2	32.5	21.8	19.7	15.0	12.5	10.8	9.5
EV/CE (x)	7.9	6.8	6.0	6.1	5.8	6.1	6.0	5.4	5.1	4.8
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	5.6	3.0	1.0	2.9	3.0	1.4	4.2	2.0	1.3	1.3
Capex/depreciation	--	1.2	0.5	0.9	1.0	0.4	0.9	0.9	0.6	0.6
Capex tangibles / tangible fixed assets	23.5	42.9	31.6	57.1	27.6	35.5	80.4	36.2	22.5	28.4
Capex intangibles / definite intangibles	42.9	22.4	9.0	19.3	40.5	12.8	58.1	0.0	-26.5	-25.5
Depreciation on intang / def. intang	0	20	25	34	39	57	505	-154	-135	-122
Depreciation on tangibles / tangibles	0.00	31.43	37.89	32.14	34.14	36.77	29.34	12.67	14.82	17.53

Source: ABG Sundal Collier, Company Data

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Production of report: 2/28/2024 19:51.

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