

Series production starts off strong in '22

- Q1 report due on Wednesday 27 April
- Strong series production, softer equipment sales
- 21x '22e EV/EBIT, 5-8% '22e-'24e dividend yield

Q1 expectations

We expect Q1 sales of SEK 30.2m, up 24% y-o-y (+13% organic and +11% from FX on a stronger USD). According to a company press release, Q1 series production volumes remain stable at 3.2m annualised engine equivalents (ABGSCe was 3.3m), with March peaking at an impressive 3.6m. For sampling cup volumes, we expect a slight sequential decline to account for customer de-stocking effects, following Q4'21 where sampling cup volumes were high. Although 2022 looks to be a strong year for series production, we believe equipment sales will be somewhat softer. SinterCast delivered on much of its pipeline of new installations during H2'21, and due to new pandemic restrictions at the start of '22 that pipeline has been difficult to replace. We expect EBIT of SEK 8.6m, for a margin of 29% (35%) on a growing opex base, which is being put in place to further scale operations.

Minor EBIT estimate changes, sales up on FX effects

Following a hike in the USD/SEK rate and SinterCast's higher USD/SEK sensitivity as per the 2021 annual report, we raise '22e sales by 2%. This also includes some negative estimate revisions in '22e equipment sales, due to the currently smaller pipeline of new installations. The net effect of the aforementioned revisions is that our '22e EBIT estimate is up by 1%. For '23e-'24e, we make no estimate revisions.

Trading at 21x '22e EV/EBIT, reiterate fair value SEK 130-230

On our current estimates, the share is trading at 21x '22e EV/EBIT, offering a 5-8% dividend yield for '22e-'24e. We keep our fair value range of SEK 130-230 per share, which we derive by discounting future dividends at 8-12% cost of equity, since SinterCast pays out ~100% of EPS as dividends.

Analyst(s): adrian.gilani@abgsc.se, +46 8 566 286 92 max.bacco@abgsc.se, +46 708 448 688

SEKm	2020	2021	2022e	2023e	2024e
Sales	95	107	134	155	164
EBITDA	25	35	49	66	70
EBITDA margin (%)	26.6	32.8	36.4	42.3	42.9
EBIT adj	21	31	45	61	66
EBIT adj margin (%)	22.1	29.2	33.5	39.6	40.4
Pretax profit	22	29	44	61	65
EPS rep	3.12	4.64	6.76	9.68	10.37
EPS adj	3.04	4.64	6.76	9.68	10.37
Sales growth (%)	-18.1	12.6	24.5	15.9	5.8
EPS growth (%)	-54.0	48.5	45.7	43.2	7.1
Source: ABG Sundal Collier, C	Company data				

Reason: Preview of results

Commissioned research

Not rated

Estimate changes (%)

	2022e	2023e	2024e				
Sales	2.3%	0.0%	0.0%				
EBIT (rep)	1.4%	0.0%	0.0%				
EPS (rep)	1.3%	0.0%	0.0%				
Source: ABG Sundal Co	ollier						
Share price (SEK)	Share price (SEK) 25/04/2022						
Fair value range (per	share)		130-230				

Capital Goods, Sweden SINT.ST/SINT SS

MCap (SEKm)	978
MCap (EURm)	95
Net debt (EURm)	-3
No. of shares (m)	7.1
Free float (%)	99
Av. daily volume (k)	7

Performance

Next event

Q1 report: 27 Apr

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1m 3m 12m

Absolute (%) 14.4 0.0 -9.8

Source: FactSet

	2022e	2023e	2024e
P/E (x)	20.4	14.3	13.3
P/E adj (x)	20.4	14.3	13.3
P/BVPS (x)	7.78	6.60	6.34
EV/EBITDA (x)	19.5	14.4	13.5
EV/EBIT adj (x)	21.2	15.3	14.3
EV/sales (x)	7.10	6.07	5.78
ROE adj (%)	40.1	50.1	48.6
Dividend yield (%)	4.7	6.9	7.6
FCF yield (%)	3.9	5.7	6.4
Lease adj. FCF yld (%)	3.7	5.5	6.3
Net IB debt/EBITDA	-0.6	-0.6	-0.4
Lease adj. ND/EBITDA	-0.7	-0.6	-0.5

Company description

SinterCast is a leading supplier of online process control technology and know-how for the reliable high-volume production of Compacted Graphite Iron (CGI). The material is stronger than traditional iron, which enables downsizing, increased thermal and mechanical loading, and increased engine performance. The technology is primarily used in diesel engines for larger passenger vehicles such as SUVs and pick-ups as well as commercial vehicles and offroad equipment.

Risks

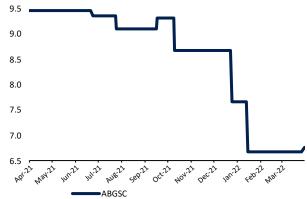
Automotive demand, and more specifically demand for larger passenger vehicles such as SUVs and pick-up trucks with diesel engines. Regulation relating to fossil fuels and diesel in particular poses risks to the business model.

Annual sales and adj. EBIT margin



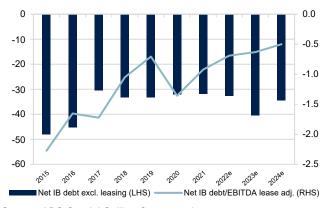
Source: ABG Sundal Collier, Company data

EPS estimate changes, 2022e, SEK



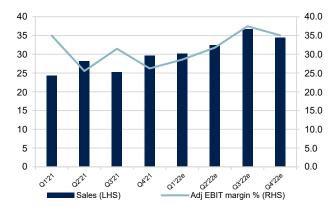
Source: ABG Sundal Collier, FactSet

Lease adj. net debt and ND/EBITDA



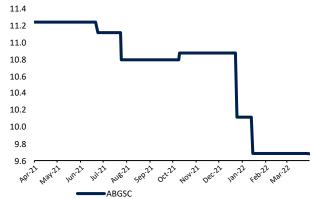
Source: ABG Sundal Collier, Company data

Quarterly sales and adj. EBIT margin



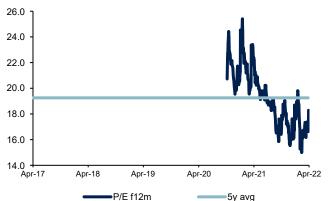
Source: ABG Sundal Collier, Company data

EPS estimate changes, 2023e, SEK



Source: ABG Sundal Collier, FactSet

12month forward-looking P/E



Estimate changes, '22e-'24e

Estimate changes	Ol	ld foreca	st	Ne	New forecast			SEKm change			% change		
Income statement	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	
Revenue	131	155	164	134	155	164	3.1	0.0	0.0	2.3%	0.0%	0.0%	
Gross profit	96	116	123	98	116	123	2.2	0.0	0.0	2.3%	0.0%	0.0%	
Opex	-52	-55	-57	-54	-55	-57	-1.6	0.0	0.0	3.1%	0.0%	0.0%	
EBIT	44	61	66	45	61	66	0.6	0.0	0.0	1.4%	0.0%	0.0%	
PTP	43	61	66	44	61	65	0.6	0.0	0.0	1.4%	0.0%	0.0%	
Net profit	47	69	74	48	69	73	0.6	0.0	0.0	1.3%	0.0%	0.0%	
Growth and margins	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	
Revenue grow th	22%	19%	6%	25%	16%	6%				2.8pp	-2.7pp	0.0pp	
Organic	17%	19%	6%	14%	16%	6%				-2.8pp	-2.7pp	0.0pp	
FX	5%	0%	0%	10%	0%	0%				5.6pp	0.0pp	0.0pp	
EBIT grow th	40%	39%	8%	42%	37%	8%				2.0pp	-2.0pp	0.0pp	
Gross margin	74%	75%	75%	74%	75%	75%				0.0pp	0.0pp	0.0pp	
EBIT margin	34%	40%	40%	33%	40%	40%				-0.3pp	0.0pp	0.0pp	
Sales split	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	
Equipment	12	12	12	7	12	12	-5.0	0.0	0.0	-42%	0%	0%	
Series Production	115	140	148	123	139	147	8.0	0.0	0.0	7%	0%	0%	
Engineering Service	3	4	5	3	4	5	0.1	0.0	0.0	3%	0%	0%	
Total revenue	131	155	164	134	155	164	3.1	0.0	0.0	2%	0%	0%	
Other metrics	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	2022e	2023e	2024e	
Sampling cups	200,000	214,000	220,000	200,000	214,000	220,000	0	0	0	0%	0%	0%	
Annualised engine eq. (mn)	3.60	4.60	4.80	3.58	4.60	4.80	-0.03	0.00	0.00	-1%	0%	0%	

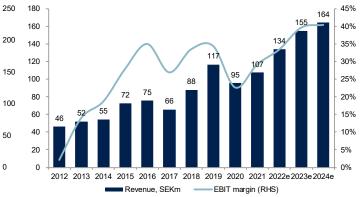
Source: ABG Sundal Collier estimates, company data

Engine eqs and sampling cup volumes...



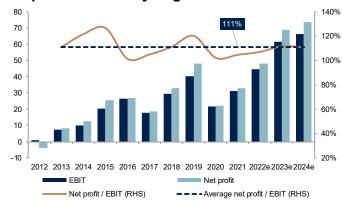
Source: ABG Sundal Collier estimates, company data

...correlated with EBIT margin



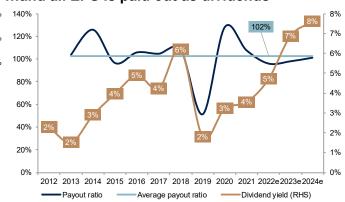
Source: ABG Sundal Collier estimates, company data

Net profit historically larger than EBIT...



Source: ABG Sundal Collier estimates, company data

...and all EPS is paid out as dividends



Source: ABG Sundal Collier estimates, company data

Detailed quarterly figures

Quarterly overview	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21	Q4'21	Q1'22e	Q2'22e	Q3'22e	Q4'22e
Revenue	24.6	18.7	19.2	32.9	24.3	28.2	25.3	29.6	30.2	32.5	36.7	34.4
Gross profit	17.6	12.9	14.6	23.3	17.1	19.7	19.0	20.3	22.0	23.7	27.1	25.5
SG&A	-8.9	-7.3	-7.5	-9.8	-8.7	-8.9	-8.8	-9.9	-10.1	-10.1	-10.1	-10.1
R&D	-3.3	-2.3	-3.2	-2.9	-2.6	-2.8	-3.3	-3.1	-3.2	-3.2	-3.2	-3.2
Other opex	2.5	-2.5	-0.3	-1.3	2.7	-0.8	1.0	0.4	-0.1	-0.1	-0.1	-0.1
EBIT	7.9	0.8	3.6	9.3	8.5	7.2	8.0	7.8	8.6	10.3	13.7	12.1
Net financials	-1.3	2.2	0.1	-0.3	-1.6	0.2	-0.5	-0.5	-0.2	-0.2	-0.2	-0.2
PTP	6.6	3.0	3.7	9.0	6.9	7.4	7.5	7.3	8.4	10.1	13.5	11.9
Taxes	0.0	0.0	0.0	-0.1	0.0	4.0	0.0	0.0	1.0	1.0	1.0	1.0
Net profit	6.6	3.0	3.7	8.9	6.9	11.4	7.5	7.2	9.4	11.1	14.5	12.9
Growth and margins	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21	Q4'21	Q1'22e	Q2'22e	Q3'22e	Q4'22e
Revenue grow th	7%	-44%	-38%	12%	-1%	51%	32%	-10%	24%	15%	45%	16%
EBIT grow th	-11%	-94%	-75%	145%	8%	800%	121%	-17%	1%	43%	73%	55%
Gross margin	72%	69%	76%	71%	70%	70%	75%	69%	73%	73%	74%	74%
EBIT margin	32%	4%	19%	28%	35%	26%	31%	26%	29%	32%	37%	35%
Sales split	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21	Q4'21	Q1'22e	Q2'22e	Q3'22e	Q4'22e
Equipment	0.4	6.1	0.3	9.8	1.5	0.2	2.5	4.3	1.0	1.0	2.0	3.0
Series Production	23.8	12.5	18.8	21.9	22.4	27.8	22.1	25.0	28.4	30.7	33.9	30.5
Engineering Service	0.5	0.1	0.1	1.1	0.4	0.2	0.7	0.2	8.0	8.0	8.0	0.9
Total revenue	24.7	18.7	19.2	32.8	24.3	28.2	25.3	29.6	30.2	32.5	36.7	34.4
Other metrics	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21	Q4'21	Q1'22e	Q2'22e	Q3'22e	Q4'22e
Sampling cups	45,100	19,800	32,900	42,800	44,600	76,300	35,400	52,400	45,000	50,000	55,000	50,000
y-o-y	23%	-60%	-41%	-11%	-1%	285%	8%	22%	1%	-34%	55%	-5%
Annualised engine eq. (mn)	2.90	1.60	2.80	2.60	2.90	3.20	3.20	3.10	3.20	3.50	4.00	3.60
y-o-y	-6%	-53%	-20%	-16%	0%	100%	14%	19%	10%	9%	25%	16%
Working capital / sales R12m	21%	18%	22%	25%	27%	24%	19%	23%				
Net debt/cash	-39	-45	-42	-22	-28	-21	-34	-23				
ND/EBITDA	-0.9	-1.4	-2.1	-0.9	-1.1	-0.6	-0.9	-0.7				
Equity ratio	86%	85%	86%	85%	86%	84%	87%	86%				
FCF conversion (lease adj.)	81%	110%	80%	106%	90%	64%	103%	89%				
ROCE	34%	23%	13%	19%	18%	24%	26%	27%				

Source: ABG Sundal Collier estimates, company data

Detailed annual figures

Annual overview	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Revenue	51.9	54.5	72.4	75.4	65.6	87.7	116.5	95.4	107.4	133.7	155.0	164.0
Gross profit	37.3	40.8	55.4	58.8	50.6	68.9	89.0	68.4	76.1	98.3	116.2	123.0
SG&A	-24.6	-24.7	-26.4	-25.0	-25.0	-28.8	-36.2	-33.5	-36.2	-40.4	-40.8	-41.7
R&D	-5.8	-6.5	-7.6	-7.9	-7.3	-10.3	-12.0	-11.6	-11.8	-12.8	-14.0	-15.0
Other opex	0.4	0.6	-1.1	0.5	-0.6	-0.4	-0.7	-1.6	3.3	-0.4	0.0	0.0
EBIT	7.3	10.2	20.3	26.4	17.7	29.4	40.1	21.7	31.4	44.7	61.4	66.3
Net financials	0.2	1.3	4.6	-0.6	0.0	0.0	-0.2	0.6	-2.4	-0.8	-0.8	-0.8
PTP	7.5	11.5	24.9	25.8	17.7	29.4	39.9	22.3	29.0	43.9	60.6	65.5
Taxes	0.6	0.9	0.8	1.0	0.9	3.3	8.3	-0.1	3.9	4.0	8.0	8.0
Net profit	8.1	12.4	25.7	26.8	18.6	32.7	48.2	22.2	32.9	47.9	68.6	73.5
EPS	1.2	1.7	3.6	3.8	2.6	4.6	6.8	3.1	4.6	6.8	9.7	10.4
DPS	1.2	2.2	3.5	4.0	2.8	5.0	3.5	4.0	5.0	6.5	9.5	10.5
Payout ratio	104%	126%	97%	106%	105%	108%	51%	128%	108%	96%	98%	101%
Dividend / FCF	61%	289%	133%	128%	148%	160%	68%	115%	117%	121%	122%	119%
Dividend yield	1.5%	2.9%	4.0%	4.9%	4.2%	6.2%	1.8%	3.2%	3.6%	4.7%	6.9%	7.6%
Growth and margins	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Revenue grow th	13%	5%	33%	4%	-13%	34%	33%	-18%	13%	25%	16%	6%
EBIT grow th	630%	40%	99%	30%	-33%	66%	36%	-46%	45%	42%	37%	8%
Gross margin	72%	75%	77%	78%	77%	79%	76%	72%	71%	74%	75%	75%
EBIT margin	14%	19%	28%	35%	27%	34%	34%	23%	29%	33%	40%	40%
Sales split	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Equipment	10.1	4.9	7.7	7.1	3.7	4.6	11.9	16.6	8.5	7.0	12.0	12.0
Series Production	44.1	47.8	63.6	66.4	60.7	81.3	102.3	77.0	97.3	123.4	139.5	147.5
Engineering Service	1.5	1.8	1.1	1.8	1.2	1.8	2.3	1.8	1.5	3.3	3.5	4.5
Total revenue	55.7	54.5	72.4	75.3	65.6	87.7	116.5	95.4	107.4	133.7	155.0	164.0
Other metrics	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Sampling cups	118,500	133,000	153,000	168,800	144,600	197,900	189,800	140,600	208,700	200,000	214,000	220,000
<i>y-o-y</i>	16%	12%	15%	10%	-14%	37%	-4%	-26%	48%	-4%	7%	3%
Annualised engine eq. (mn	1.50	1.76	2.08	2.13	2.10	2.50	3.28	2.48	3.10	3.58	4.60	4.80
<i>y-</i> 0- <i>y</i>	11%	18%	18%	2%	-1%	19%	31%	-24%	25%	15%	29%	4%
Working capital / sales	9%	18%	13%	16%	21%	24%	22%	25%	23%	23%	23%	23%
Net debt/cash	-48	-45	-48	-45	-30	-33	-30	-22	-23	-25	-32	-27
ND/EBITDA	-5.9	-4.1	-2.3	-1.7	-1.7	-1.0	-0.7	-0.9	-0.7	-0.5	-0.5	-0.4
Equity ratio	89%	91%	88%	89%	91%	90%	88%	85%	86%	85%	86%	86%
FCF conversion (lease adj.)	170%	44%	73%	82%	71%	68%	74%	107%	90%	76%	79%	84%
ROCE	9%	12%	22%	28%	19%	32%	38%	19%	27%	36%	44%	43%

Source: ABG Sundal Collier estimates, company data

ESG profile

Risks and opportunities

SinterCast is a market-leading supplier of process control technology for production of CGI (Compacted Graphite Iron), a form of cast iron that is primarily used in the production of vehicle engines. The material offers higher tensile strength, stiffness and fatigue strength of grey iron and aluminium. This enables smaller-volume engines with higher efficiency (because the engines are lighter, the vehicles have lower emissions as less energy is required to transport them). The producer of the engine (the foundry) is also likely to reduce its production energy costs as the volumes of the engines are smaller, which lowers both electricity consumption and emissions. SinterCast's technologies also enable the foundry to test every batch of liquid iron to ensure that it has the right properties before the castings are produced. This enables savings in terms of energy, costs and the environment.

Company	ESG a	activities
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SinterCast has both a direct and an indirect impact on the environment. In the foundry, the improved efficiency of the SinterCast CGI technology reduces energy consumption, lowers CO2 emissions, and reduces the demand for raw materials. On the road, CGI enables the use of more efficient downsized engines, improving fuel economy and reducing CO2 emissions. Potential risks for SinterCast are the future for combustion engines and the timing of OEM decisions, in addition to emissions legislation, which is both a risk and an opportunity.

Key issues*	ABGSC weight
Environment	70%
Carbon emissions	
Pollution and waste	
Toxic emissions and waste	
Social	20%
Product safety and quality	
Chemical safety	
Product liability	
Governance	10%
Business ethics	
Corporate behaviour	
Corporate governance	
Previous ESG incidents	

None

Exposure to ESG Trends

Energy efficiency, Reduced fuel consumption

Social and governance data				ESG Data			
	2018	2019	2020		2018	2019	2020
Women in workforce %	15	18	19	None provided			
Women in management %	0	0	0				
Women in board %	19	15	15				
CEO total compensation, SEKm p.a.	na	na	na				
Employee turnover %	na	na	na				
Employee absence %	na	na	na				
Person responsible for sustainability:		Steve I	Dawson				
Senior management:			Yes				
ESG quantified targets							
				Today	Targ	et	Ву

None provided

^{*}based on the MSCI framework but not using all the parameters.

Income Statement (SEKm)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022e	Q2 2022e	Q3 2022e	Q4 2022e
Sales	24	28	25	30	30	33	37	34
COGS	-7	-9	-6	-9	-8	-9	-10	-9
Gross profit	17	20	19	20	22	24	27	25
Other operating items	-8	-12	-10	-12	-12	-12	-12	-12
EBITDA	10	8	9	9	10	11	15	13
Depreciation and amortisation	-1	-1	-1	-1	-1	-1	-1	-1
EBITA	9	7	8	8	9	10	14	12
EO items	0	0	0	0	0	0	0	0
Impairment and PPA amortisation	0	0	0	0	0	0	0	0
EBIT	9	7	8	8	9	10	14	12
Net financial items	-2	0	-1	-1	-0	-0	-0	-0
Pretax profit	7	7	7	7	8	10	14	12
Tax	0	4	0	0	1	1	1	1
Net profit	7	11	7	7	9	11	15	13
Minority interest	0	0	0	0	0	0	0	0
Net profit discontinued	0	0	0	0	0	0	0	0
Net profit to shareholders	7	11	7	7	9	11	15	13
EPS	0.97	1.61	1.05	1.02	1.33	1.57	2.05	1.81
EPS Adj	0.97	1.61	1.05	1.02	1.33	1.57	2.05	1.81
Total extraordinary items after tax	0	0	0	0	0	0	0	0
Tax rate (%)	0	54.1	0	0	11.9	9.9	7.4	8.4
Gross margin (%)	70.4	69.9	75.1	68.6	73.0	73.0	74.0	74.0
EBITDA margin (%)	39.5	28.4	35.4	29.3	31.9	34.8	40.2	37.9
EBITA margin (%)	35.0	25.5	31.5	26.2	28.6	31.8	37.5	35.0
EBIT margin (%)	35.0	25.5	31.5	26.2	28.6	31.8	37.5	35.0
Pretax margin (%)	28.4	26.2	29.5	24.5	27.9	31.2	36.9	34.5
Net margin (%)	28.4	40.4	29.5	24.5	31.2	34.2	39.6	37.4
Growth rates Y/Y	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022e	Q2 2022e	Q3 2022e	Q4 2022e
Sales growth (%)	-1.2	50.8	31.8	-10.0	24.1	15.3	45.0	16.2
EBITDA growth (%)	10.3	370.6	94.8	-15.1	0.2	41.6	64.5	50.7
EBIT growth (%)	7.6	800.0	121.1	-16.6	1.4	43.4	72.6	55.3
Net profit growth (%)	4.5	280.0	101.6	-18.4	36.5	-2.4	94.9	77.0
EPS growth (%)	4.5	280.0	101.6	-18.4	36.5	-2.4	94.9	77.0
Adj earnings numbers	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022e	Q2 2022e	Q3 2022e	Q4 2022e
EBITDA Adj	10	8	9	9	10	11	15	13
EBITDA Adj margin (%)	39.5	28.4	35. <i>4</i>	29.3	31.9	34.8	40.2	37.9
EBITA Adj	9	7	8	8	9	10	14	12
EBITA Adj margin (%)	35.0	25.5	31.5	26.2	28.6	31.8	37.5	35.0
EBIT Adj	9	7	8	8	9	10	14	12
EBIT Adj margin (%)	35.0	25.5	31.5	26.2	28.6	31.8	37.5	35.0
Pretax profit Adj	7	7	7	7	8	10	14	12
Net profit Adj	7	11	7	7	9	11	15	13
Net profit to shareholders Adj	7	11	7	7	9	11	15	13
Net Adj margin (%)	28.4	40.4	29.5	24.5	31.2	34.2	39.6	37.4

Income Statement (SEKm)	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Sales	72	75	66	88	117	95	107	134	155	164
COGS	-17	-17	-15	-19	-28	-27	-31	-35	-39	-41
Gross profit	55	59	51	69	89	68	76	98	116	123
Other operating items	-34	-31	-33	-37	-46	-43	-41	-50	-51	-53
EBITDA	21	27	18	32	43	25	35	49	66	70
Depreciation and amortisation	-1	-1	0	-2	-3	-4	-4	-4	-4	-4
Of which leasing depreciation	0	0	0	0	-1	-1	-1	-1	-1	-1
EBITA	20	26	18	29	40	22	31	45	61	66
EO items	0	0	0	0	-5	1	0	0	0	0
Impairment and PPA amortisation	0	0	0	0	0	0	0	0	0	0
EBIT	20	26	18	29	40	22	31	45	61	66
Net financial items	5	-1	0	0	-0	1	-2	-1	-1	-1
Pretax profit	25	26	18	29	40	22	29	44	61	65
Tax	1	1	1	3	8	-0	4	4	8	8
Net profit	26	27	19	33	48	22	33	48	69	73
Minority interest	0	0	0	0	0	0	0	0	0	0
Net profit discontinued	0	0	0	0	0	0	0	0	0	0
Net profit to shareholders	26	27	19	33	48	22	33	48	69	73
EPS	3.62	3.78	2.62	4.61	6.80	3.12	4.64	6.76	9.68	10.37
EPS Adj	3.62	3.78	2.62	4.61	7.49	3.04	4.64	6.76	9.68	10.37
Total extraordinary items after tax	0	0	0	0	-5	1	0	0	0	0
Leasing payments	0	0	0	0	-1	-1	-1	-1	-1	-1
Tax rate (%)	3.2	3.9	5.1	11.2	20.8	0.4	13.4	9.1	13.2	12.2
Gross margin (%)	76.5	78.0	77.1	78.6	76.4	71.6	70.9	73.5	75.0	75.0
EBITDA margin (%)	29.1	36.3	27.0	36.0	37.2	26.6	32.8	36.4	42.3	42.9
EBITA margin (%)	28.0	35.0	27.0	33.5	34.4	22.7	29.2	33.5	39.6	40.4
EBIT margin (%)	28.0	35.0	27.0	33.5	34.4	22.7	29.2	33.5	39.6	40.4
Pretax margin (%)	34.4	34.2	27.0	33.5	34.2	23.3	27.0	32.9	39.1	39.9
Net margin (%)	35.5	35.5	28.4	37.3	41.4	23.2	30.6	35.8	44.3	44.8
Growth rates Y/Y	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Sales growth (%)	32.8	4.1	-13.0	33.7	32.8	-18.1	12.6	24.5	15.9	5.8
EBITDA growth (%)	91.8	29.9	-35.4	78.5	37.0	-41.5	38.9	38.4	34.5	7.4
EBIT growth (%)	99.0	30.0	-33.0	66.1	36.4	-46.0	45.0	42.5	37.3	7.9
Net profit growth (%)	107.3	4.3	-30.6	75.8	47.4	-54.0	48.5	45.7	43.2	7.1
EPS growth (%)	107.3	4.3	-30.5	75.8	47.4	-54.0	48.5	45.7	43.2	7.1
Profitability	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
ROE (%)	28.3	28.4	20.5	35.4	45.7	20.1	29.6	40.1	50.1	48.6
ROE Adj (%)	28.3	28.4	20.5	35.4	50.4	19.5	29.6	40.1	50.1	48.6
ROCE (%)	22.4	27.9	19.5	31.8	37.5	19.0	27.3	36.3	43.6	42.7
ROCE Adj(%)	22.4	27.9	19.5	31.8	42.1	18.5	27.3	36.3	43.6	42.7
ROIC (%)	47.2	57.3	35.2	53.9	65.8	26.6	42.9	53.7	66.9	63.4
ROIC Adj (%)	47.2	57.3	35.2	53.9	73.9	25.9	42.9	53.7	66.9	63.4
Adj earnings numbers	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
EBITDA Adj	21	27	18	32	48	25	35	49	66	70
EBITDA Adj margin (%)	29.1	36.3	27.0	36.0	41.4	25.9	32.8	36.4	42.3	42.9
EBITDA lease Adj	21	27	18	32	47	24	35	47	64	69
EBITDA lease Adj margin (%)	29.1	36.3	27.0	36.0	40.5	24.8	32.1	35. <i>4</i>	41.4	42.1
EBITA Adj	20	26	18	29	45	21	31	45	61	66
EBITA Adj margin (%)	28.0	35.0	27.0	33.5	38.6	22.1	29.2	33.5	39.6	40.4
EBIT Adj	20	26	18	29	45	21	31	45	61	66
EBIT Adj margin (%)	28.0	35.0	27.0	33.5	38.6	22.1	29.2	33.5	39.6	40.4
Pretax profit Adj	25	26	18	29	45	22.1	29.2	44	61	65
Net profit Adj	26	27	19	33	53	22	33	48	69	73
Net profit Adj Net profit to shareholders Adj	26	27	19	33	53	22	33	48	69	73
Net Adj margin (%)	35.5	35.5	28.4	37.3	45.6	22.6	30.6	35.8	44.3	44.8
THOU AUJ MAIGHT (70)	33.3	33.3	20.4	31.3	43.0	22.0	30.0	33.0	44.3	44.0

Cash Flow Statement (SEKm)	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
EBITDA	21	27	18	32	43	25	35	49	66	70
Net financial items	5	-1	0	0	-0	1	-2	-1	-1	-1
Paid tax	-0	0	-0	0	0	-0	0	0	0	0
Non-cash items	0	0	0	0	0	0	0	0	0	0
Cash flow before change in WC	26	27	18	32	43	26	33	48	65	70
Change in WC	-5	-1	-1	-7	-5	2	1	-6	-5	-2
Operating cash flow	20	25	17	25	38	28	33	42	60	68
CAPEX tangible fixed assets	-0	-1	-0	-1	-1	-2	-1	-2	-2	-2
CAPEX intangible fixed assets	-2	-2	-3	-2	-1	-1	-2	-2	-2	-2
Acquisitions and disposals	0	0	0	0	0	0	0	0	0	0
Free cash flow	19	22	13	22	37	25	30	38	55	63
Dividend paid	-16	-25	-28	-19	-35	-25	-28	-35	-46	-67
Share issues and buybacks	0	0	0	0	0	0	0	0	0	0
Lease liability amortisation	0	0	0	0	-1	-1	-1	-1	-1	-1
Other non cash items	-0	0	0	-0	-3	-1	-1	0	0	0
Balance Sheet (SEKm)	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Goodwill	0	0	0	0	0	0	0	0	0	0
Other intangible assets	4	5	8	8	7	6	6	6	6	6
Tangible fixed assets	2	2	2	2	2	3	3	4	5	6
Right-of-use asset	0	0	0	0	3	4	4	4	5	5
Total other fixed assets	30	32	33	36	45	50	53	57	65	73
Fixed assets	36	39	42	46	56	63	65	70	80	90
Inventories	4	4	4	7	8	9	10	13	15	16
Receivables	18	19	18	25	31	29	29	36	41	44
Other current assets	0	0	0	0	0	0	0	0	0	0
Cash and liquid assets	48	45	30	33	33	26	27	29	36	30
Total assets	106	108	95	110	128	128	131	147	173	180
Shareholders equity	93	96	86	99	112	109	113	126	148	154
Minority	0	0	0	0	0	0	0	0	0	0
Total equity	93	96	86	99	112	109	113	126	148	154
Long-term debt	0	0	0	0	0	0	0	0	0	0
Pension debt	0	0	0	0	0	0	0	0	0	0
Convertible debt	0	0	0	0	0	0	0	0	0	0
Leasing liability	0	0	0	0	3	4	4	4	4	4
Total other long-term liabilities	0	0	0	0	0	0	0	0	0	0
Short-term debt	0	0	0	0	0	0	0	0	0	0
Accounts payable	13	12	9	11	13	15	14	18	20	22
Other current liabilities	0	0	0	0	0	0	0	0	0	0
Total liabilities and equity	106	108	95	110	128	128	131	147	173	180
Net IB debt	-48	-45	-31	-33	-31	-28	-28	-29	-37	-31
Net IB debt excl. pension debt	-48	-45	-31	-33	-31	-28	-28	-29	-37	-31
Net IB debt excl. leasing	-48	-45	-31	-33	-33	-32	-32	-33	-40	-35
Capital invested	45	51	55	66	81	81	85	97	111	123
Working capital	10	12	14	21	26	24	25	31	36	38
EV breakdown	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Market cap. diluted (m)	627	580	461	573	1,383	881	998	978	978	978
Net IB debt Adj	-48	-45	-31	-33	-31	-28	-28	-29	-37	-31
Market value of minority	0	0	0	0	0	0	0	0	0	0
Reversal of shares and participations	0	0	0	0	0	0	0	0	0	0
Reversal of conv. debt assumed equity	0	0	0	0	0	0	0	0	0	0
EV	579	535	430	540	1,352	853	970	949	942	948
Capital efficiency	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Total assets turnover (%)	71.3	70.5	64.9	85.6	98.0	74.7	82.9	96.0	96.9	93.0
Working capital/sales (%)	13.4	14.1	19.3	19.6	20.0	26.0	22.7	20.8	21.5	22.5
Financial risk and debt service	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Net debt/equity	-0.52	-0.47	-0.36	-0.33	-0.27	-0.26	-0.25	-0.23	-0.25	-0.20
Net debt/market cap	-0.08	-0.08	-0.06	-0.06	-0.03	-0.03	-0.03	-0.03	-0.04	-0.03
Equity ratio (%)	87.6	89.1	90.6	90.0	87.5	85.2	86.2	-0.03 85.4	85.9	85.8
,	-0.52	-0.47	-0.36	-0.33	-0.27	-0.26	-0.25	-0.23	-0.25	-0.20
Net IB debt adi /equity	3.52		5.91	5.86	5.13	4.14	4.21	4.00	4.20	3.87
Net IB debt adj./equity	5 36					7.17	7.41	7.00		5.07
Current ratio	5.36 -4.50	5.87 45.67								22 00
Current ratio EBITDA/net interest	-4.59	45.67	high	high	216.50	-42.25	14.67	60.92	81.93	
Current ratio EBITDA/net interest Net IB debt/EBITDA	-4.59 -2.27	45.67 -1.65	high -1.72	high -1.05	216.50 -0.70	-42.25 -1.10	14.67 -0.79	60.92 -0.60	81.93 -0.56	88.00 -0.44 -0.50
Current ratio EBITDA/net interest	-4.59	45.67	high	high	216.50	-42.25	14.67	60.92	81.93	

Valuation and Ratios (SEKm)	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Shares outstanding adj.	7	7	7	7	7	7	7	7	7	7
Fully diluted shares Adj	7	7	7	7	7	7	7	7	7	7
EPS	3.62	3.78	2.62	4.61	6.80	3.12	4.64	6.76	9.68	10.37
Dividend per share Adj	3.5	4.0	2.8	5.0	3.5	4.0	5.0	6.5	9.5	10.5
EPS Adj	3.62	3.78	2.62	4.61	7.49	3.04	4.64	6.76	9.68	10.37
BVPS	13.13	13.50	12.10	13.99	15.75	15.35	15.97	17.73	20.91	21.77
BVPS Adj	12.62	12.77	11.02	12.92	14.81	14.47	15.13	16.92	20.08	20.91
Net IB debt / share	-6.8	-6.4	-4.3	-4.7	-4.3	-3.9	-3.9	-4.1	-5.2	-4.4
Share price	88.25	81.75	65.00	80.80	195.00	124.20	140.80	138.00	138.00	138.00
Market cap. (m)	627	580	461	573	1,383	881	998	978	978	978
Valuation	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
P/E	24.4	21.7	24.8	17.5	28.7	39.8	30.3	20.4	14.3	13.3
EV/sales	7.99	7.09	6.56	6.15	11.61	8.94	9.04	7.10	6.07	5.78
EV/EBITDA	27.4	19.5	24.3	17.1	31.2	33.6	27.6	19.5	14.4	13.5
EV/EBITA	28.5	20.3	24.3	18.4	33.7	39.4	30.9	21.2	15.3	14.3
EV/EBIT	28.5	20.3	24.3	18.4	33.7	39.4	30.9	21.2	15.3	14.3
Dividend yield (%)	4.0	4.9	4.2	6.2	1.8	3.2	3.6	4.7	6.9	7.6
FCF yield (%)	3.0	3.8	2.9	3.9	2.6	2.8	3.0	3.9	5.7	6.4
Lease adj. FCF yield (%)	3.0	3.8	2.9	3.9	2.6	2.7	3.0	3.7	5.5	6.3
P/BVPS	6.72	6.06	5.37	5.78	12.38	8.09	8.82	7.78	6.60	6.34
P/BVPS Adj	6.99	6.40	5.90	6.25	13.17	8.58	9.31	8.15	6.87	6.60
P/E Adj	24.4	21.7	24.8	17.5	26.0	40.9	30.3	20.4	14.3	13.3
EV/EBITDA Adj	27.4	19.5	24.3	17.1	28.1	34.5	27.6	19.5	14.4	13.5
EV/EBITA Adj	28.5	20.3	24.3	18.4	30.0	40.5	30.9	21.2	15.3	14.3
EV/EBIT Adj	28.5	20.3	24.3	18.4	30.0	40.5	30.9	21.2	15.3	14.3
EV/cap. employed	6.2	5.6	5.0	5.4	11.8	7.5	8.3	7.3	6.2	6.0
Investment ratios	2015	2016	2017	2018	2019	2020	2021	2022e	2023e	2024e
Capex/sales	2.3	4.4	5.6	3.0	1.0	2.9	3.0	2.9	2.9	2.9
Capex/depreciation	212.5	330.0	nm	118.2	50.0	93.3	97.0	121.2	144.5	152.9
Capex tangibles/tangible fixed assets	5.9	52.6	23.5	42.9	31.6	57.1	27.6	49.1	43.0	35.8
Capex intangibles/definite intangibles	44.4	44.2	42.9	22.4	9.0	19.3	40.5	35.2	39.8	40.2
Depreciation on intangibles/definite intal	15.6	13.5	0	20.3	25.1	33.8	39.0	39.3	37.3	35.5
Depreciation on tangibles/tangibles	14.1	15.8	0	31.4	37.9	32.1	34.1	25.2	18.5	14.6

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Norway Ruseløkkveien 26, 8th floor 0251 Oslo Tel: +47 22 01 60 00

Fax: +47 22 01 60 60

Regeringsgatan 25, 8th floor 111 53 Stockholm Tel: +46 8 566 286 00 Fax: +46 8 566 286 01

Denmark Forbindelsesvei 12 2100 Copenhagen Tel: +45 35 46 61 00

Fax: +45 35 46 61 10

United Kingdom 10 Paternoster Row, 5th floor London EC4M 7EJ Tel: +44 20 7905 5600

Fax: +44 20 7905 5601

New York, NY 10022 USA Tel +1 212 605 3800 Fax. +1 212 605 3801

850 Third Avenue, Suite 9-C

Germany Schillerstrasse 2, 5, OG 60313 Frankfurt Tel +49 69 96 86 96 0 Fax +49 69 96 86 96 99 Singapore 10 Collver Quav Ocean Financial Center #40-07, Singapore 049315 Tel +65 6808 6082