

2016-09-02

Industrials

SINTERCAST

SHARE PRICE (SEK): 83,25

NASDAQ OMX Small Cap

Record series production

- Higher installation activity in the autumn
- Stable platform

Record series production. In Q2 SinterCast was able to report a series production amounting to 2.2 million Engine Equivalents, which touched the previous high reached the comparable quarter last year. The high series production led toward record Sampling Cup shipments amounting to 48,600 providing a 34% growth y/y. Revenue from series production thus increased by 10% to SEK 16,9 m (15,4). However equipment sales disappointed and included only one smaller upgrade to increase production capacity for an American customer. Our expectation was that at least one installation would be commissioned in the period. That explains the shortfall in sales compared to our forecast. In spite of this the operating profit was almost in line with our estimate.

Higher installation activity in the autumn. According to management the lack of commissioned installations in the quarter doesn't signal any change in trend and should be seen as a natural deviation. For example it should be noted that the Teksid System 3000 installation aimed for the Teksid foundry in Brazil, that was ordered at the end of 2015, was not delivered until the current quarter. Management indicates that several negotiations are underway and that the autumn could become quite busy. The number of installations currently amounts to 24 fully automated systems and 20 mini systems. We believe that four installations will be shipped in the second half, of 2016

Stable platform. In Q2 SinterCast was able to offset the fact that some series production programmes reported reductions in Q2 by increased production in other programmes. That shows to us the stable platform the company has acquired taking part in that many programmes. Car sales continue to increase in most parts of the world and given low petrol prices the demand for heavy vehicles continue to increase. We make no major changes to our estimates.

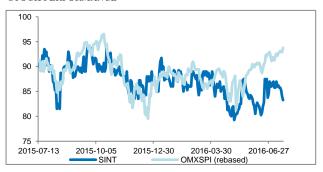
COMPANY DESCRIPTION

SinterCast is the world leading supplier of on-line process control technology and know-how for the reliabe high-volume production of Compacted Graphite Iron (CGI). The company provides CGI solutions to the world foundry and automotive industries. SinterCast is a publicly listed company on the NASDAQ OMX Stockholm Stock Exchange.

Analyst: Claes Vikbladh claes.vikbladh@remium.com, +46 (0) 8 454 32 94

KEY DATA		SHA	RE PERFOR	RMANCE
Market Capitalization (MSEK	591,1	1	month (%)	2,5
Net Debt (MSEK)	-29,6	3	month (%)	-2,1
Enterprise Value (MSEK)	561,5	1	2 months (%	-8,0
Equity ratio(%)	85,4	Y	TD (%)	-5,7
No of shares.(mn)	7,1	5	2-V High	99,0
No of shares (dil.mn)	7,1	5	2-V Low	74,3
Free Float (%)	77,2	Т	icker	SINT
	2014A	2015A	2016E	2017E
Sales (MSEK)	54,5	72,4	74,8	80,7
EBITDA (MSEK)	11,0	21,1	23,6	27,5
EBIT (MSEK)	10,2	20,3	23,0	26,1
EBT (MSEK)	11,5	24,9	23,0	26,5
EPS (just. SEK)	1,7	3,6	3,4	3,7
DPS (SEK)	2,2	3,5	3,5	4,0
Sales growth (%)	5,0	32,8	3,3	8,0
EPS growth (%)	53,1	107,3	-6,7	10,6
EBIT-margin (%)	18,7	28,0	30,7	32,3
	2014A	2015A	2016E	2017E
P/E (x)	43,5	24,3	24,6	22,3
P/BV (x)	6,1	6,7	6,4	6,3
EV/Sales (x)	9,1	8,0	7,5	7,0
EV/EBITDA (x)	44,9	27,3	23,8	20,4
EV/EBIT (x)	48,4	28,4	24,4	21,5
Div. Yield (%)	2,9	4,0	4,2	4,8

STOCK PERFORMANCE



Source: Infront, company reports, Remium Nordic, Holdings

MAJOR SHARHOLDERS	CAPITAL	VOTES
VLTCM Ltd	12,1%	12,1%
Avanza Pension	10,7%	10,7%
Nordnet Pension	8,9%	8,9%
Lars Ahlström	6,1%	6,1%

MANAGEMENT		FINANCIAL CALENDER						
Chairman	Hans-Eric Andersson	3Q-report	2016-11-23					
CEO	Steve Dawson	4Q-report	2017-02-22					
CFO	Daphner Uhmeier	1Q-Report	2017-04-26					

Important information: See end of document

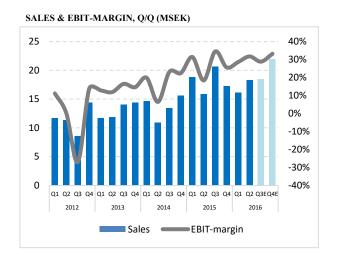


INCOME STATEMENT														
MSEK	1Q15A	2Q15A	3Q15A	4Q15A	1Q16A	2Q16A	3Q16E	4Q16E	2013A	2014A	2015A	2016E	2017E	2018E
Sales	18,8	15,8	20,6	17,2	16,1	18,3	18,5	21,9	51,9	54,5	72,4	74,8	80,7	84,8
COGS	-4,6	-3,4	-5,5	-3,5	-3,2	-4,5	-4,4	-4,8	-14,6	-18,2	-17,0	-16,9	-18,2	-19,1
Gross revenue	14,2	12,4	15,1	13,7	12,9	13,8	14,0	17,1	37,3	40,8	55,4	57,8	62,6	65,7
Operating costs	-8,1	-9,3	-7,9	-9,0	-8,0	-8,1	-8,5	-9,6	-29,2	-29,8	-34,3	-34,2	-35,0	-34,1
EO-costs	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
EBITDA	6,1	3,1	7,2	4,7	4,9	5,7	5,5	7,5	8,1	11,0	21,1	23,6	27,5	31,6
Depreciation	-0,2	-0,2	-0,1	-0,3	-0,3	-0,3	-0,2	-0,2	-0,8	-0,8	-0,8	-1,0	-1,5	-1,5
EBIT	5,9	2,9	7,1	4,4	4,6	5,8	5,3	7,3	7,3	10,2	20,3	23,0	26,1	30,1
Net financials	-0,1	-0,4	0,0	4,7	0,1	-0,8	0,3	0,4	0,2	1,3	4,6	0,0	0,4	0,5
EBT	5,8	2,5	7,1	9,1	4,7	5,0	5,6	7,7	7,5	11,5	24,9	23,0	26,5	30,5
Tax & minorities	0,0	1,0	-0,1	-0,1	0,0	1,0	0,0	0,0	0,6	0,9	0,8	1,0	0,0	0,0
Net result	5,8	3,5	7,0	9,0	4,7	6,0	5,6	7,7	8,1	12,4	25,7	24,0	26,5	30,5
EPS bef. dil. (SEK)	0,82	0,49	0,99	1,27	0,66	0,85	0,79	1,08	1,14	1,75	3,62	3,38	3,73	4,30
EPS aft. dil. (SEK)	0,82	0,49	0,99	1,27	0,66	0,85	0,79	1,08	1,14	1,75	3,62	3,38	3,74	4,31
Sales Growth Q/Q	21%	-16%	30%	-17%	-6%	14%	1%	19%	N/A	N/A	N/A	N/A	N/A	N/A
Sales Growth Y/Y	29%	45%	54%	10%	-14%	16%	-10%	27%	13%	5%	33%	3%	8%	5%
Adj. EBITDA margin	32%	20%	35%	27%	30%	31%	30%	34%	16%	20%	29%	32%	34%	37%
Adj. EBIT margin	31%	18%	34%	26%	29%	32%	29%	33%	14%	19%	28%	31%	32%	35%
Adj. EBT margin	31%	16%	34%	53%	29%	27%	30%	35%	14%	21%	34%	31%	33%	36%
CASH FLOW									RE DATA & F					
MSEK	2013A			2016E	2017E	2018E		SEK		2014A		2016E	2017E	2018E
Cash flow b.f. ch. in work.cap.	8		21	24	28	32		EPS	1,14	1,75	3,62	3,38	3,74	4,31
Change in working capital	6	-4	-1	-2	1	-1		Adj. EPS	1,14	1,75	3,62	3,38	3,74	4,31
Cash flow from operating activities	14	7	20	22	29	32		BVPS	11,95	12,47	13,15	13,07	13,30	13,61
Cash flow from investments	-1	-1	-2	-2	-2	-2		CEPS	2,03	0,94	2,88	3,13	4,10	4,44
Free Cash Flow	14	5	19	20	27	30		DPS	1,20	2,20	3,50	3,50	4,00	4,00
Cash flow from financing	-1	-9	-16	-25	-25	-28		ROE	10%	14%	28%	26%	28%	32%
Net Cash Flow	12	-3	3	-4	3	1		Adj. ROE Solidity	10% 89%	14% 91%	28% 88%	26% 85%	28% 85%	32% 85%
								Solidity	0770	2170	0070	0370	0370	0370
BALANCE SHEET	2012 4	2014A	20154	2016E	2017E	2019E		SHARE STRUCTURE COMPANY CONT					NTACT	
MSEK Intanglible Assets	2013A 2		2015A 4	2016E	2017E 4	2018E 4		No. of A-s	harac (m)				D.	x 10203
S	48				46			No. of B-s				1	.00 55 St	
Cash and cash equivalent Total Assets	48 95	45 97	48 106	44 110	110	48			of shares (m)	7,1 7,1			16 (0)8 66	
	95 85		93	93	94	113 96		10ta1 110. C	n shares (III)	/,1			w.sintero	
Equity Net Debt	-48		-48	-44	-46	-48						ww	w.sinterc	Jasi.com
			-48 72	-44 83	-46 80	-48 83								
Net Working Capital	57	60	12	83	80	83		Sources: Inf	ront, Company rep	orts, Remi	um Nordic			
ESTIMATE CHANGES					2Q 20	16A			2016E			201	7E	
				Estimate	Actual	Diff	(%)	Before	Now Diff	(%)	Before	Now	Diff	(%)
MSEK							. ,				02.2	00.5		
				19,9	18,3	-8	%	77,1	74,8 -3	%	83,2	80,7	-3'	70
MSEK Sales EBIT				19,9 6,0	18,3 5,8	-8 -3		77,1 23,5		% %	83,2 27,7	26,1	-3' -6'	



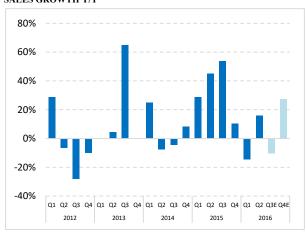
INCOME STATEMENT

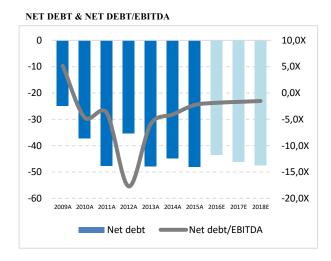
SALES & EBIT, Y/Y (MSEK) 90 35 80 30 25 70 60 20 50 15 10 40 30 5 20 0 -5 10 0 -10 2009A 2010A 2011A 2012A 2013A 2014A 2015A 2016E 2017E 2018E Sales ——EBIT



GROWTH & BALANCE SHEET

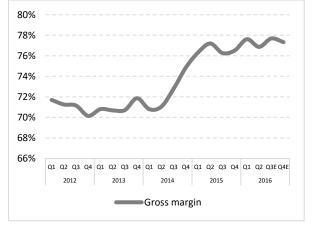




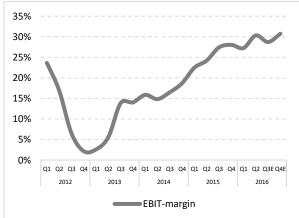


MARGINS, ROLLING 12m

GROSS MARGIN (R12m)



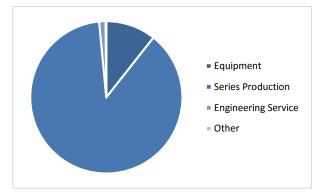
EBIT-MARGIN (R12m)





COMPANY SPECIFICS

SALES BREAKDOWN*



* Per 2015, ** Per quarterly reports

SERIAL PRODUCTION, MOTOR EQUIVALENTS/YR (MILLION)**



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